REAL-TIME INSURANCE DISCOVERY

payorlogic

5 unique ways our clients find 29% more billable coverage

Demographic Information

- Ensure effective processes for initial capture
- Confirm 9 key elements on front-end

Coverage Found—Unique, Primary, Tertiary

- Rank Coverages
- Differentiate managed care and advantage plans
- List relevant plan types (HMO, PPO, etc.)

Expanded Search for Payors

- Run an average of 13 transactions per patient
- Find up to double the number of payors compared to other services

Active Geographical Payor Search

- Examine nationally - all 50 states and US territories
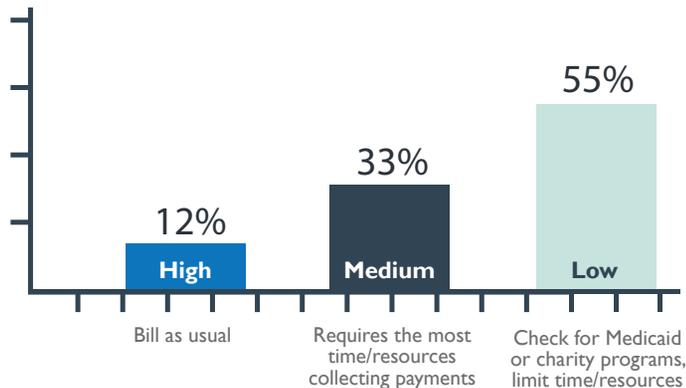- Interrogate the most relevant payors with proprietary matching algorithm

Customizable Workflow

- Build exclusions to eliminate false coverages
- Create rules based on facility, patient, state and payor

Supplemental Solutions

Payment Likelihood

Likelihood	Value
High	12%
Medium	33%
Low	55%

- High — Bill as usual
- Medium — Requires the most time/resources collecting payments
- Low — Check for Medicaid or charity programs, limit time/resources

Because a significant number of accounts remain uninsured after an intensive insurance discovery process, scoring the likelihood of accounts to qualify for Medicaid or Charity plans is the next natural step in the process. Along with this, accounts are grouped according to payment likelihood.

Dynamic Medicaid

- ✓ Flag and monitor accounts
- ✓ Notification when account converts to Medicaid
- ✓ Green light to retro bill claim

Most states have an open window to retro bill Medicaid

4 Benefits of Real-Time Front-End Insurance Discovery

✓ **Save Time and Resources**

✓ **Reduce A/R Aging**

✓ **Improve Customer Satisfaction**

✓ **Expedite Cash Flow**

"We've always done up-front verification, but now our processes are more efficient, more immediate and more effective."

—Wendy Becofsky, Business Office Manager, Mohawk Ambulance Service

About Payor Logic

As an innovator in patient receivable services and insurance discovery technologies, Payor Logic ensures cleaner patient data, faster reimbursement and simpler self-pay management. Our philosophy is simple—innovative solutions to make healthcare billing smarter.

Other solutions include demographic verifier, self-pay analyzer and insurance verifier. To learn more, visit **www.payorlogic.com**, or call us at **888.990.6624**.

Learn how real-time insurance discovery achieves 30% greater staff efficiency for one EMS provider.

Download the case study: www.payorlogic.com/mohawk

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